

FOR IMMEDIATE RELEASE

**CARDIAC SOLUTIONS AND READINESS SYSTEMS PARTNER TO ENSURE THE
BIRMINGHAM AIRPORT AUTHORITY'S OPTIMUM READINESS FOR
CARDIAC ARREST EMERGENCIES**

Broad Upgrades to the AED Program Include New AEDs, Training and the Airport Industry's First Deployment of AED Sentinel, a Groundbreaking New Remote AED Monitoring System

BIRMINGHAM, Ala. and PORTLAND, Ore. – September 9, 2019 – Cardiac Solutions, a world leading public access AED provider, and Readiness Systems, your automated external defibrillator (AED) program compliance expert, announced today a substantial, proactive upgrade to the Birmingham Airport Authority's AED program readiness. The broad upgrade includes 41 new cabinet-mounted AEDs, 4 new AEDs in mobile units, a robust training program for airport staff and the program-wide deployment of AED Sentinel®, the first remote AED monitoring system built to certify AED readiness.

AED readiness is not optional.

AEDs are FDA-regulated medical devices approved for use by non-medically trained lay people to treat sudden cardiac arrest. AEDs are federally mandated on all U.S. airlines, and recognizing they serve the same volume of people and bear the same risk, airports have followed suit by installing countless AEDs. Once installed, AED inspections are required by industry standards, laws *and* manufacturer guidelines – the only question is *if* and *how* they actually get done. Today's reliance on human AED inspectors results in a high rate of non-compliance, meaning large numbers of AEDs go uninspected or poorly maintained for long periods of time. This leads to an increased risk of AED failure, avoidable sudden cardiac death and lawsuits.

Designed and created by the leading authority in AED program compliance, AED Sentinel solves one of the most pressing challenges in AED program management, eliminating the need for human inspections, and finally providing AED program managers with the ultimate in ease of AED ownership.

"Ensuring passenger and employee safety is always our first priority and we know that seconds count when it comes to cardiac arrest," said Bobbie Knight, Board of Directors Chairman for Birmingham Airport Authority. "A recent episode of sudden cardiac arrest at our airport resulted in a successful save, and it also helped us realize there was an opportunity to strengthen our commitment to the safety of our passengers and our employees. By voluntarily expanding our program to include more of the latest and greatest AEDs and becoming the first airport in the country to add newly available automated AED monitoring technology, we're taking every measure to ensure our program is ready to protect our employees and our passengers during their journeys through the Birmingham-Shuttlesworth International Airport."

"Birmingham is our home and while we serve customers nationwide, we take great pride in helping to ensure our families, friends, customers and visitors who fly through 'The Magic City' are safe," said Jon M. Seale, CEO at Cardiac Solutions. "In addition to equipping the Birmingham Airport Authority with state-of-the-art AEDs and the immensely valuable AED Sentinel technology, we are collaborating with staff to ensure they receive the best available training and preparedness. Now, the airport can be assured that its AEDs are ready and available should this live-saving technology be needed."

“When your AEDs are needed, you *need* them to be ready,” said Richard Lazar, President of Readiness Systems and inventor of AED Sentinel. “We know that airports, like other large public facilities, have a risk for incidences of sudden cardiac arrest, and so, absolute AED readiness is essential. With AED Sentinel, the airport AED program manager can now be confident that their devices are always ready, that their program is compliant, and they’ve eased the burdens of their program cost and management. Birmingham can rest assured they have the readiest AED program of any airport in the country.”

About Birmingham-Shuttlesworth International Airport

Birmingham-Shuttlesworth International Airport (BHM) welcomes travelers to and from The Magic City, serving as Central Alabama’s gateway to the sky for more than 85 years. Governed by the Birmingham Airport Authority since its establishment in 1986, the airport continues to be a catalyst for growth and economic development for the entire region.

BHM offers more than 100 daily flights, connecting passengers to destinations across the country and internationally with as little as one stop. In 2018, BHM served more than 2.8 million passengers on five airlines, which was a 10 percent increase over the prior year. Visit www.flybirmingham.com to learn more about BHM.

About Cardiac Solutions

The mission of Cardiac Solutions, a world leader in public access defibrillator programs, is to advance the deployment of life-saving defibrillation therapy for the treatment of sudden cardiac arrest in non-traditional areas of care. Cardiac Solutions offers a comprehensive portfolio of AED program solutions that include planning, design, implementation, administration, medical oversight, training and management through a single point of contact. To learn more, visit www.cardiac-solutions.net.

About AED Sentinel, brought to you by Readiness Systems

AED Sentinel is a technology-based remote AED monitoring system, designed and built by the leading authority in AED program compliance, to provide the ultimate in ease of AED ownership and management. With AED Sentinel, you can safeguard your entire AED program with daily device checks and 24/7 monitoring, lowering your liability risk. It eliminates error-prone, *ad hoc* human AED inspections while keeping your staff focused on truly value-added tasks. And it works with all current AED makes and models installed in wall-mounted cabinets. For more information, visit www.aedsentinel.com.

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